INVEST IN GEORGIA

GEORGIA

A PLEASURE
DOING BUSINESS

Investment Opportunities in Logistics Sector

Why Georgia

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Free Trade Agreements with Market of 2.3 Billion population

(Including EU, EFTA, CIS and China)

2.3 Billion

Strategically located at the crossroad of Europe and Asia

6th in Taxation

(World Bank's B-Ready 2024)

1st in Business Location

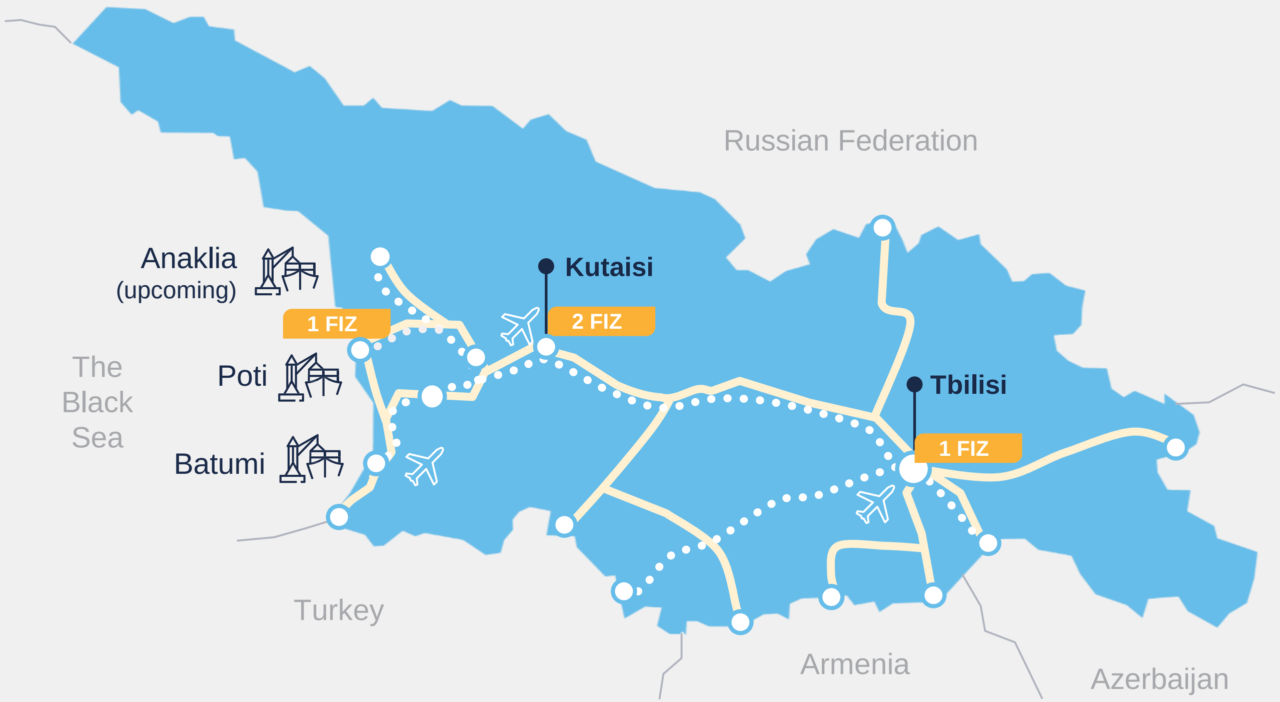
(World Bank's B-Ready 2024)

Competitively Priced, Skilled and Productive Workforce

The Country At A Glance

Region	**Europe**
Population	**3.7 Million**
Capital	**Tbilisi**
Govt type	**Parliamentry**
GDP Per Capita (2024)	**9,141 USD**
Inflation (2024)	**1.1%**
Currency	**Georgian Lari**

	Railway
FIZ	Free Industrial Zones
	International Airports
	Ports



33.8
BLN USD
GDP in 2024

9.7%
Real GDP Growth Rate
(2021 – 2024 average)

74%
Share of Reinvestments
(2021-2024 average)

6.3%
FDI to GDP Ratio
(2021-2024 average)

6.7
BLN USD
FDI inflow
(2021-24 total)

Source: Geostat

Georgia Standing Out

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B-Ready
Regulatory Framework pillar

BUSINESS READY

3rd

B-Ready
Operational Efficiency Pillar

BUSINESS READY

2nd

Safety Index 2024

NUMBEO

19th

Georgia ranks 9rd in Europe

Global Services Location Index - GSLI 2023

KEARNEY

24th

Georgia ranks 8th in Europe

WJP Rule of Law Index 2024
Eastern Europe & Central Asia Region

World Justice Project

1st

Georgia also ranks 7th in the group of Upper Middle Income countries

Candidate Status

European Commission

Georgia has a Deep and Comprehensive Free Trade Area, an Association Agreement, and Visa-free travel regime with European Union

"Deep reforms in economic management and governance have earned Georgia a reputation as star reformer"

World Bank Group Georgia

THE WORLD BANK
IBRD • IDA

Georgia’s Strategic Location

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Ancient Silk Road

The ancient Silk Road, which came into play in the 2nd century BC, was a network of trade routes that connected the East and West – China to the Black Sea and Mediterranean Sea regions.

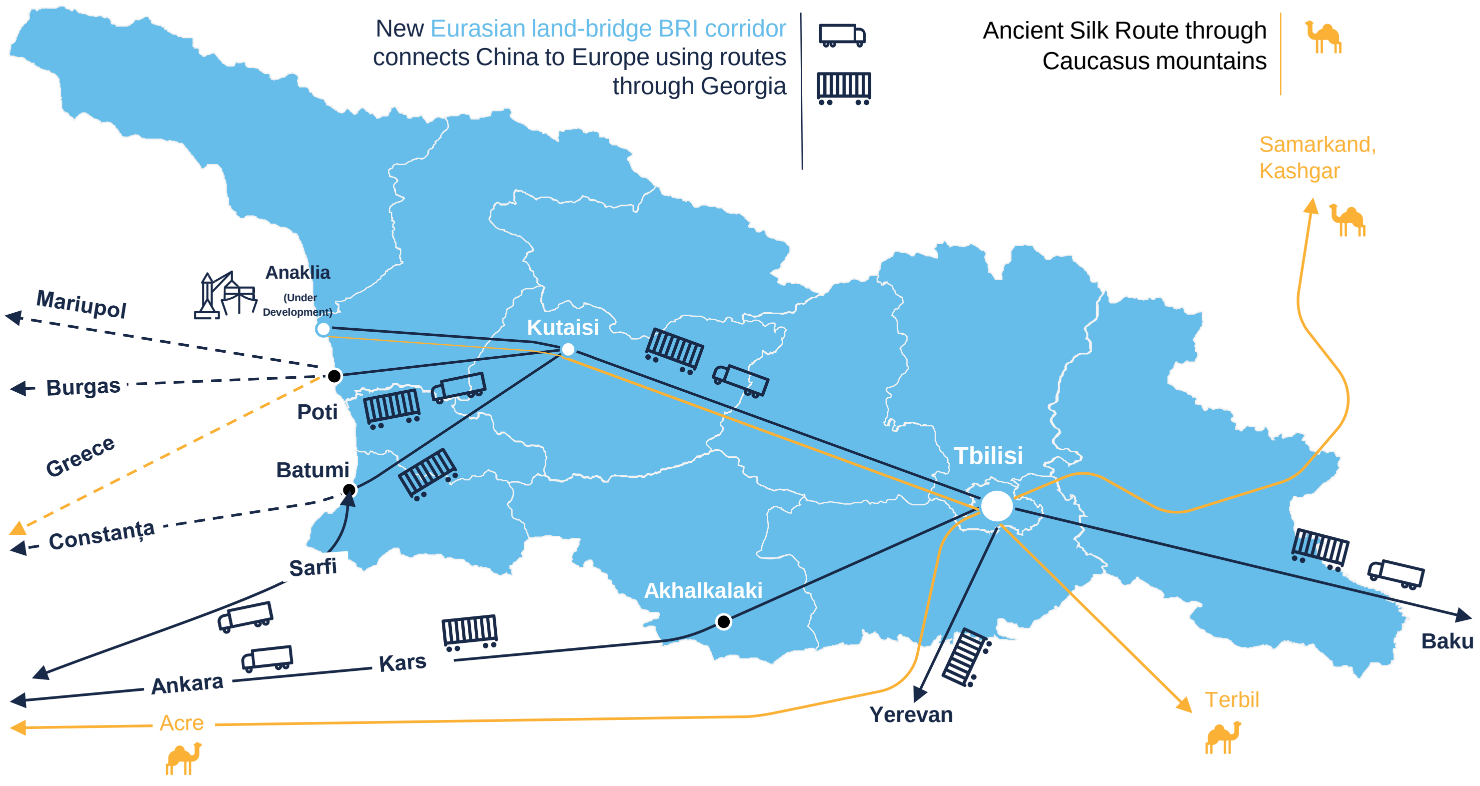
Georgia’s role in the historic Silk Road depended on the geopolitical situation in the region at the time. The country was most prominently involved in the trade routes starting from the 6th century AD, connecting Eastern and Central Asia to the Byzantine Empire. The route originated in Xi’an, China and had two branches leading to the West. The northern route passed the Caucasus, reaching the Byzantine Empire through Georgia.

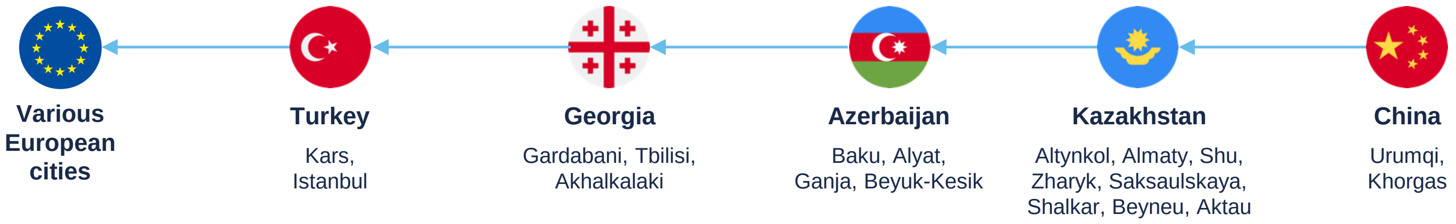
The route lost its importance in the 15th century, after the fall of the Mongol Empire.

The One Belt, One Road Initiative (BRI)

The Belt Road Initiative was presented by China in 2013, aiming to improve international transport infrastructure and increase economic integration. Georgia has joined the initiative in March 2015.

With its comprehensive FTAs with the EU, Georgia is considered to be one of the most strategic locations through the new trade route. The overland corridor would provide the fastest route connecting Europe to China, positioning Georgia as transit and trading hub in the region.





Source: public sources, World Bank Group 2020 “South Caucasus and Central Asia - The Belt and Road Initiative : Georgia Country Case Study”

Your Nearshoring Destination

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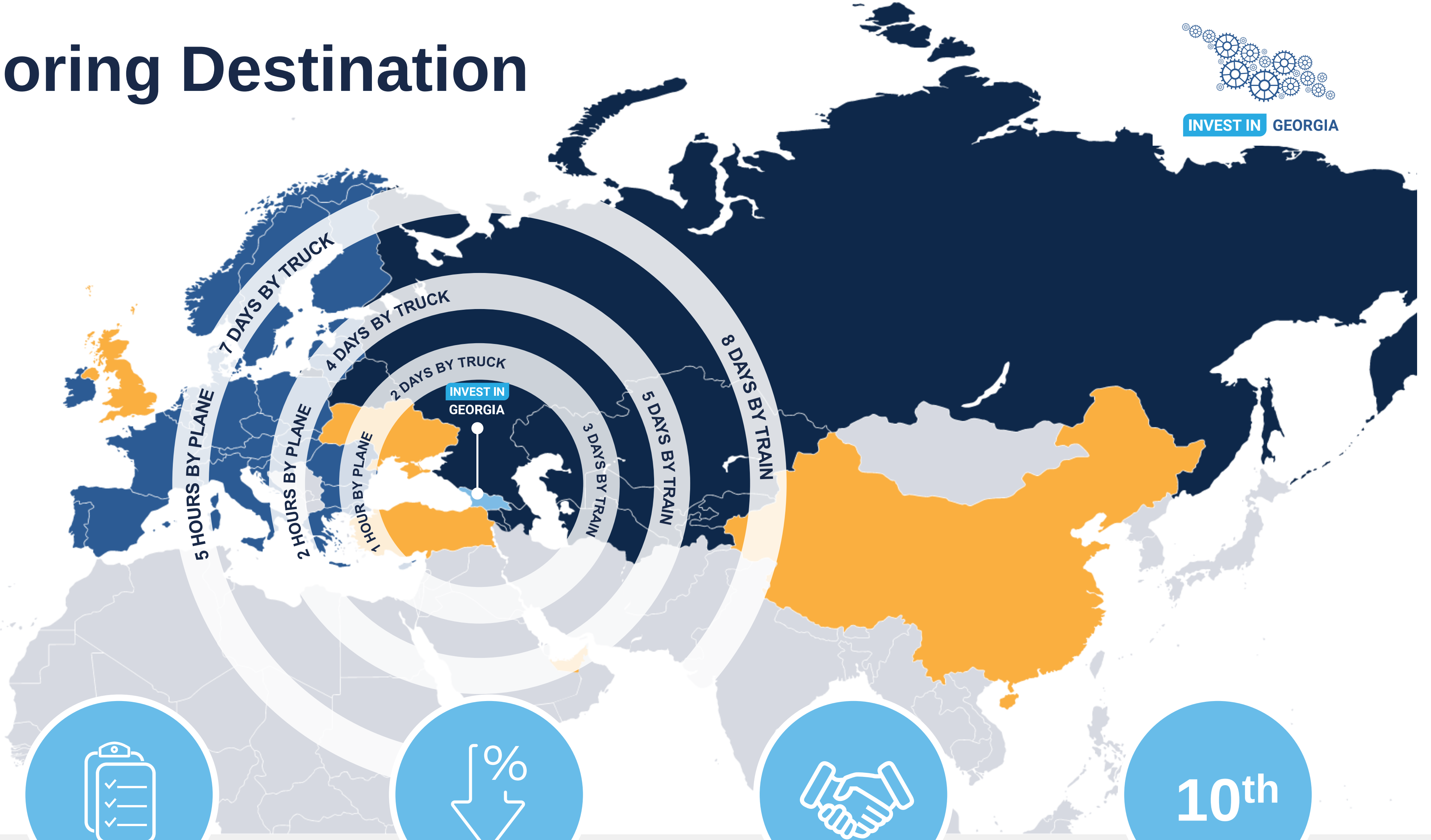
- EU - DCFTA
- EFTA - FTA
- CIS - FTA
- UK - FTA
- Turkey - FTA
- Ukraine – FTA
- UAE – FTA
- China (incl. Hong Kong) - FTA



2.3

Free trade agreements cover market with 2.3 bln population

Centrally located to access Europe, Asia and the Middle East

Simple and service-oriented customs policy and administration

80% of goods are free from import tariffs

Membership of both Middle Corridor and TRACECA

10th

Georgia's rank in International Trade Topic B-Ready by World Bank

Access To Fresh Talent Pool

Graduate Talent Pool

Over

122,000

graduated from public and private HEIs (bachelor, master and professional programs) in the last 5 years

Multi-lingual Skills

Approx

574,000

English, German, French and Italian speakers in major cities of Georgia

(Source: Deloitte research)

Specialized English, German and other European language schools available in the country

‘We have today a very good engineering team because they are very responsive and very well educated’

Arie Weisbort, CEO
Aerostructure Technologies Cyclone

98% Literacy Rate

64 HEIs

66 VETs

92% Population with Secondary Education

Access Young, Skilled And Competitive Talent Pool

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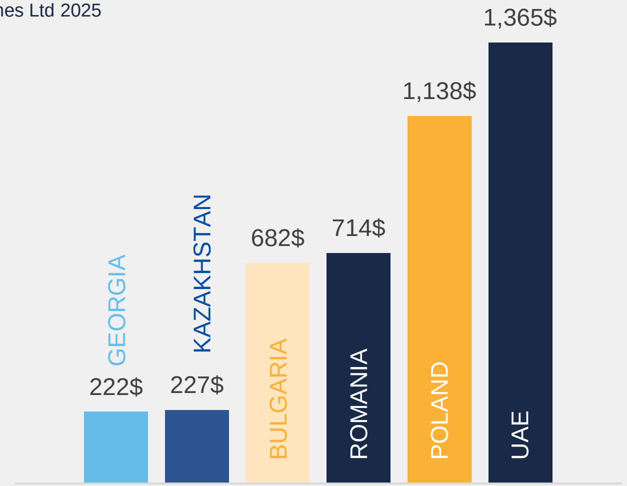
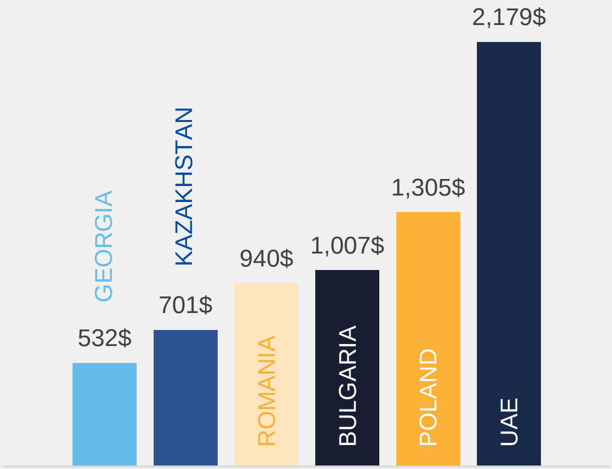
Source: fDi Benchmark from the Financial Times Ltd 2025



Average Monthly Salary
for Warehouse and Distribution Operative
(including social security)



Average Monthly Salaries
for Truck Driver (LGV Class)
(including social security)

MAERSK

DB SCHENKER

Gebrüder Weiss Transport and Logistics

HEGELMANN GROUP

APM TERMINALS Lifting Global Trade

LAM GLOBAL TRANSPORT SOLUTIONS

1st
Georgia's rank in Labor Topic B-Ready by World Bank

8.5%
Labor Productivity Growth
(ILOSTAT)

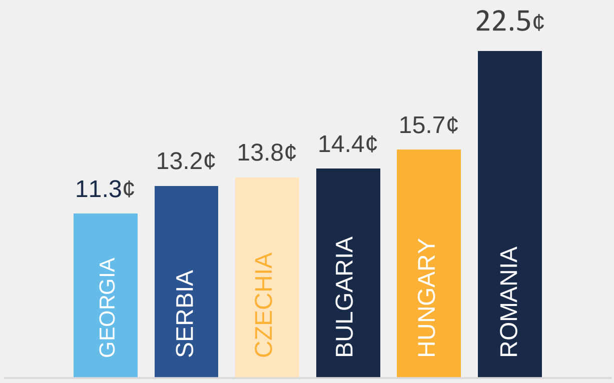
1.6 MILLION
Total Workforce

16.4%
Unemployment

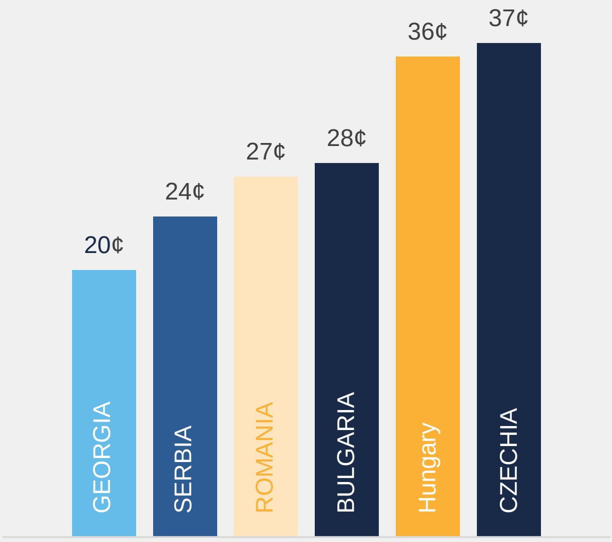
11.3%
Unemployment with advanced education

Competitive Operational Costs

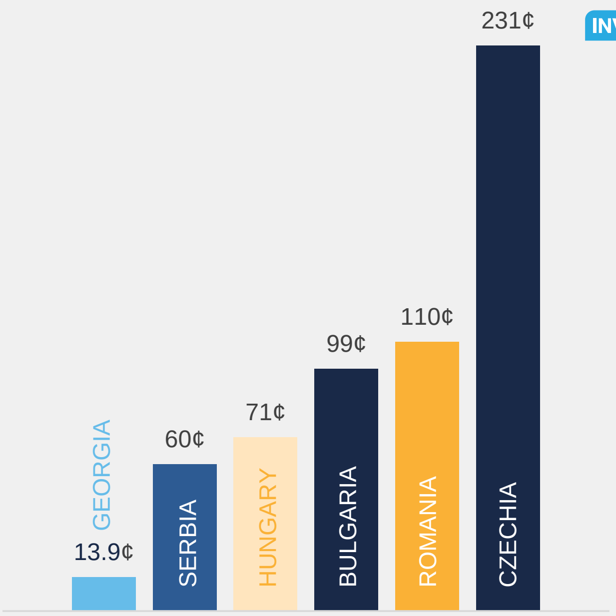
*all utility costs are given in USD Cents
Source: fDi Benchmark from the Financial Times Ltd 2025



Electricity
(per kWh)



Industrial Gas
(per c/m)



Water
(per c/m)

Green Energy
70% of generation form renewables

Power Exchange
Day ahead, intra day and balancing markets
(operated By Nord Pool)

Corporate PPAs
All consumers (ex. Household) can find direct supplier

Partially Deregulated Gas Tariff
Buyer can choose supplier and negotiate price

Benefit From The Most Attractive Tax System

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Taxation System

0% or 15%	20%	18%	<1%	0%, 5%, or 12%	5%
Corporate Profit Tax*	Personal Income Tax	Value Added Tax	Property Tax	Import Tax (depending on goods imported)	Dividend Tax

- **Pension contribution** – 2% paid by Employer, 2% paid by Employee**
- **Personal Income taxes for interest and royalties are 5%**
- **Double Taxation avoidance Treaties with 58 countries**

**up to 2% paid by Government until savings reach 60,000 GEL

0%
Tax on Retained and Reinvested Profit

6th
Taxation
World Bank's
B-Ready 2024

7th
Financial Services
World Bank's
B-Ready 2024

We Are Here To Support Your Business

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INCENTIVES FOR LOGISTICS

Produce in Georgia

Receive one or all of the following benefits

- Subsidies for loan interest payment
- Loan collateral guarantee co-financing

FDI Grants

Cashback on Investment

- Eligible activities: Warehousing, Logistics Services, Back Office Operations
- Cashback on investment costs, including workforce training costs
- Investment obligations:

  - At least 50 new jobs created and USD 3 mln investment

Companies established with foreign direct investments are eligible for both “Produce in Georgia” and “FDI Grant” incentives

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A PLEASURE DOING BUSINESS

Thank You

investingeorgia.org

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